

US SALES MANAGER (m/f/d)

Location: East Coast (Tri-State Area) | Full-Time | Remote with Travel

Plasmion GmbH is a dynamic scale-up revolutionizing mass spectrometry with its novel ionization technology. Our mission, **#RethinkingLabs**, drives us to make mass spectrometry – already the most powerful chemical analysis technique – more accessible and impactful across industries that have never used it before.

We are looking for a **self-motivated US Sales Manager** to establish and expand our presence in one of the most promising markets worldwide.

YOUR ROLE

- Develop and execute a strategy to build Plasmion's US market presence.
- Identify, acquire, and manage new customers while maintaining strong relationships with existing clients.
- Own the entire sales pipeline, from prospecting to closing, ensuring revenue growth.
- Forecast sales and work towards ambitious growth targets.
- Build and lead a local sales team to scale operations.
- Travel domestically and internationally as needed to meet customers and drive business expansion.

YOUR PROFILE

- Strong self-starter with exceptional communication and organizational skills.
- Proven ability to drive sales, manage accounts, and grow a business.
- Experience in sales or product management within the **mass spectrometry market is a plus**.
- Based on the East Coast (Tri-State Area) and open to travel.

OUR OFFER:

- **Autonomy & Impact:** A high level of working freedom with direct influence on the company's US expansion.
- **Strong Support:** Comprehensive training and ongoing backing from our headquarters in Germany.
- **Competitive Compensation:** Motivated base salary plus a performance-based bonus system.

CONTACT

If you're an ambitious, results-driven sales leader ready to make a real impact, we'd love to hear from you!

[Apply now](#) and join us in #RethinkingLabs!